

# Biographies



## Karen Sugihara, J.D.

Regional Fiduciary Manager – Vice President,  
BNY Mellon Wealth Management

Karen Sugihara is the Regional Fiduciary Wealth Manager leading BNY Mellon Wealth Management's fiduciary team in California. Karen is responsible for the management and administration of client trust relationships and collaborates with local and regional wealth management teams on existing and prospective investment management and fiduciary client relationships. Karen is also responsible for implementing strategic national fiduciary priorities in coordination with regional fiduciary needs.

Karen joined BNY Mellon Wealth Management in September of 2021. Prior to joining the firm, Karen was the Senior Regional Fiduciary Manager for Wells Fargo Private Bank, managing the San Francisco, North Bay, East Bay and South Bay regions for over three years. She was also a Senior Wealth Planning Strategist with Wells Fargo Private Bank in Southern California for over five years. Before entering the wealth management industry, Karen practiced law for over 20 years, and has attained an AV-Preeminent Martindale Hubbell® Peer Review Rating™.

Karen frequently presents to bar associations and estate planning councils on topics related to fiduciary, estate planning and estate administration issues. In 2021, Karen presented to the Redwood Empire Estate Planning Council, Stanislaus County Estate Planning Council, Hawaii Tax Institute and the Peninsula Estate Planning Council.

On a personal note, Karen is the proud mother of a son, Jonathan, who is a teacher in Los Angeles; and a daughter, Amanda, who is a recent graduate of U.C. Berkeley and applying for medical school in 2022. Karen is a former professional show dog handler of champion German Shepherd Dogs.

### Education

J. D., Pepperdine University School of Law  
B.S., University of California, Riverside

### Community

Legacy Support Council,  
Cancer Support Community  
San Francisco Bay Area

### Memberships

State Bar of California National Asian Pacific  
American Bar Association  
Asian American Bar Association  
Estate Planning Council of Diablo Valley  
East Bay Trusts and Estates Lawyers

415-613-0777

[Karen.Sugihara@bnymellon.com](mailto:Karen.Sugihara@bnymellon.com)